

E.Co.

Global Consulting

CORE BANKING SERVICES

CONSULTING | OUTSOURCING | SOLUTIONS

We bridge the
knowledge gap



www.ecoglobalconsulting.com



Elen Chavez-Dela Rosa

Managing Director

Elen, the global leader for Midas, has worked with the product for 21 years. In her extensive experience with Midas, she has evolved the product into its latest version as BankFusion Midas; established MUSiC, the Midas Upgrade Solution Centre; created MiHUB, the Midas Online Customer Advisory Board site and Community Portal; and transformed the Manila site into a centre of excellence not only for Midas but for other Misys products as well.

“We understand the continuous need for specialist services for Midas and this is why we set up the company. We are excited to have this opportunity to nurture our long standing relationships with the Midas community and at the same time do something we love and are passionate about!”

Our Vision

We believe that we can truly help Midas clients apply the full capabilities of their core banking solution, significantly increasing operational efficiencies and meeting changing business demands with real agility. Our vision is to build a company where people thrive in solving customers’ complex problems with ingenuity, working with our customers as their strategic consulting service and solutions partner of choice.

Our Values

ACCOUNTABILITY We fully own our work and deliver on our commitments.

EXCELLENCE We uphold a high degree of professionalism and distinction in the quality of our work.

SERVICE WITH A HEART We aim to make our clients happy by providing measurable and immeasurable difference to their success.

TEAMWORK We place the highest value in relationships and nurture effective collaboration among our people and our customers.

EMPOWERMENT We empower our people to make decisions based on good judgement, a strong sense of ownership, and integrity.

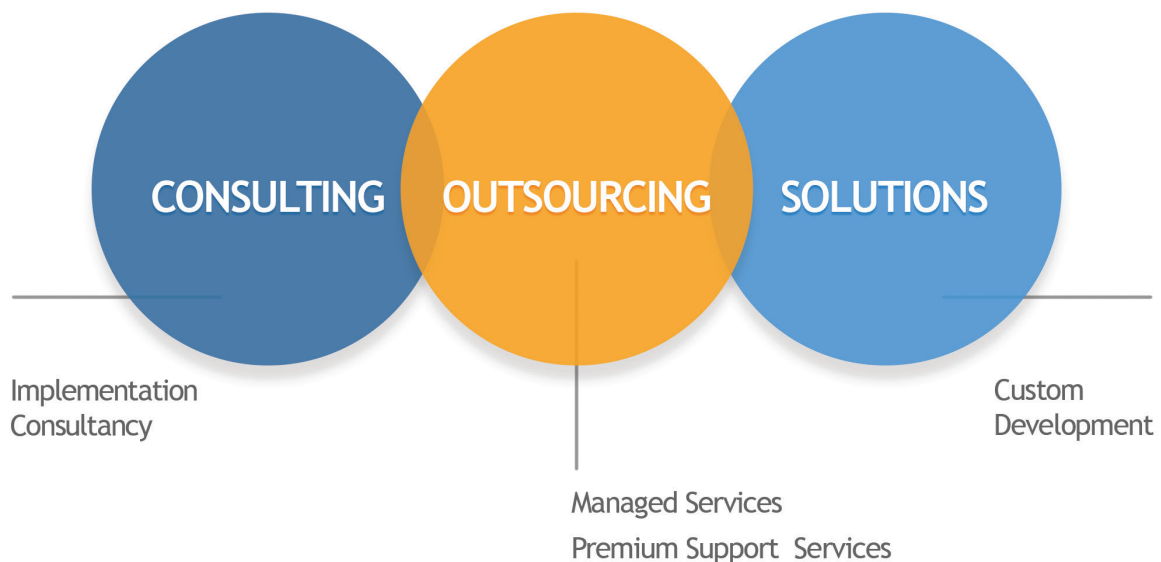
ASPIRATION We strive to always find better ways of doing things and continuously evolve ourselves.

Midas Premium Consultancy and Solutions Provider

We are a financial services IT consultancy and outsourcing provider, specializing in Midas, one of the biggest core banking solutions globally. We partner and build win-win relationships with Midas clients and aim to help them derive maximum benefits from their software investment by increasing operational efficiency, addressing market and regulatory compliance, and improving risk management and value delivery to their end customers.

We pride ourselves in the level of ownership and accountability we bring to each task that we carry out, bringing our talent, our passion and our commitment to help customers transform the way they operate.

We have over 15 years of extensive experience working with Midas with a depth of skills and expertise across all modules, including the ancillary products that make up the complete solution. Based in Manila, Philippines with extended operations in Europe, Asia and United States, we are able to serve all Midas clients worldwide.



How Can We Add Value To Your Business?

Access world class Midas experts with diverse international market exposure, at whatever stage of your project or for any implementation support you may need.

Partner with the only Midas Service Provider who has a complete grasp of the nature and specific characteristics of your Midas installation, derived from over 15 years of first-hand development, implementation and support experience.

Build customized pluggable applications that are fully compatible with your Midas solution in response to regulatory and market demands.

CONSULTING

Accelerate ROI on your Midas investment with Implementation Consultancy Services

Minimize disruption to business operations during implementation

Gain autonomy in using the application to your full advantage with customized product training

Implementation Consultancy

Staying up to date with the current version of Midas enables customers to maintain vendor support levels and gain access to new functionalities. The latest release, BankFusion Midas, provides customers the ability to model new business processes using flexible workflows, an evolutionary concept in the enterprise core banking solution market.

The critical requirements for a smooth and successful upgrade to BankFusion Midas are in-depth experience and intimacy with classic Midas installations, updated knowledge of the BankFusion platform technology, and a full understanding of the new BankFusion Midas product features. This comprehensive skillset ensures correct installation, configuration and migration to the new system, proper adaptation of client enhancements, and optimization of the connectivity with client in-house and third-party applications.

ECo Global Consulting's implementation and support specialists are experts in the design and delivery of the interlocking components comprising the overall solution for smooth business operations.

PROGRAM / PROJECT MANAGEMENT

Certified PMP and Prince 2 Program / Project Managers skilled in the dynamic application of industry standards and best practices, employing risk-based methodology in leading the team to deliver both short-term and long-term project goals.

BUSINESS CONSULTANCY

Specialist expertise in effectively implementing, managing and optimizing your business operations in Midas and other third-party software platforms.

APPLICATIONS PORTFOLIO RATIONALIZATION

Removal of duplicate functions and harmonization of disparate systems for inter-connected applications.

TECHNICAL CONSULTANCY

End to end technical specialist implementation of Midas from requirements analysis, installation, deployment, system configuration, data migration, testing and product support.

PRODUCT TRAINING

Standard and customized Midas training courses including technical training on EDF (External Development Framework) for building your own enhancements in BankFusion Midas.



OUTSOURCING

Attain better control and business resilience with the continuous management of application availability, thus increasing operational efficiency, reducing downtime risks and freeing up in-house IT resources

Recover quickly from business disruptions with prompt dedicated specialist support

Managed Services

Managed Services enables clients to outsource day-to-day Midas management responsibility to an experienced team of Midas experts working on or off site or a combination of both. Managed Services is a comprehensive suite of Run-The-Bank application management services that includes Installation, Configuration, Testing and Deployment, Support, Development, Upgrades and Special Projects.

- Reduce recruitment, staff management and training costs
- Scale up or down in a controlled way, on demand and at a known cost
- Consistent quality of talent supply to a higher standard than in the contract marketplace
- Access to ECo Global Consulting’s market-leading Midas subject matter experts

Midas Support Services

Support Services Experts is a dedicated team of specialists who serves as an extension of your operational standard support team for business-critical support cases requiring in-depth product analyst expertise and quicker turn-around.

SUPPORT SERVICES EXPERTS COVERAGE

- Product Queries
- Application & Batch Monitoring
- Non-Code Change Fixes, 3PP Troubleshooting
- Major/Minor Enhancements through EDF
- Custom Code (Non-Midas) Bug Fixing
- SME Initial Diagnosis Functional, SME Fault Determination, SME Extended Hour & Support

SOLUTIONS

Bring new products to market with corresponding back-end automation

Implement regulatory changes and head-office mandates seamlessly across your organization

Streamline operations with end to end integration between inter-departmental applications

CUSTOM DEVELOPMENT SERVICES

- Local, market and regulatory requirements
- System integration software components and utilities
- Head-office compliance and audit requirements
- New business capabilities complementary to Midas
- Customer-specific calculations and reporting requirements



ECo Global Consulting's Midas Lab continuously explores ways of expanding your Midas solution's capabilities through pluggable application extensions, allowing fast deployment for quicker time to market

Address the Demands of Your Business Through Our Global Assets

CONSULTING

OUTSOURCING

SOLUTIONS

Global Talent
Network

Integrated
Service
Management

Enterprise
Knowledge
Management

One Platform, Just-in-Time Resource

GLOBAL SERVICE DELIVERY SYSTEM (GSDS™)

The Smarter Way To Work

Solutions
Management

Midas Lab

Global Project
Management

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